VISION MANAGERS · ESTIMATE ENGINE

Bids are eating your nights. The slow ones lose you jobs. The wrong ones lose you money.

The Estimate Engine is built from your own past bids and rate sheet. Talk the job in from the truck, and a bid in your format, your wording and your prices is drafted with the math showing. You check it, sign it, send it. Not another piece of software to learn. Bids stop being the headache.

THREE WAYS TO START. WHICH ONE SOUNDS LIKE YOU?

1 "I sent the bid and never heard back."

Bid Follow-Up · every bid you send gets chased

Email and text follow-up on the bids you send, in your voice, so more of them turn into jobs. You see every message before it goes out, and it stops the moment they answer. Plus a monthly look at what you won and lost, with me.

10–12%

of quotes that had gone quiet came back with follow-up, across 163,212 HVAC estimate campaigns. (Vendor data.)

2 "I'll write the bid up tonight."

Estimate Engine · built for you in two to four weeks

It learns your past bids: your format, your prices, your wording. Describe the job and it drafts the estimate, showing every line of math. No rate? It asks, never guesses. More bids out without a new hire.

745 bids

from Wolf & Wolf, a roofer, built their engine. Your history, nobody else's.

3 "It's all in his head."

Estimator Capacity System · before your top estimator leaves

The Engine for every job type and every estimator, with your best estimator's pricing written down so it stays when they leave. Plus a year of follow-up on the bids you send, so more turn into jobs.

90 days

before a new estimator hire is useful, per an estimating-software company's hiring guide.

WHAT CLIENTS SAY

"This was a very easy process. I'm impressed with your professionalism and I'm excited to use my new AI..."

Chris Wolf, Wolf & Wolf, roofing.

"I've never seen anyone do this... With blue-collar guys especially, there is an allergy to paperwork."

Justin, a Tennessee remodeler, setting up his estimating engine

"It creates a line item, a detailed line item... And the customers like it."

Nate Stein, By Design Electric & Solar, on his proposals after Sukhneet's training

START HERE

A free 20-minute call.

Bring three past jobs: one you won, one you lost, one that surprised you. You see what your engine would have bid.

TEXT OR CALL

(425) 830-5678

sukhneet@visionmanagers.com

Sukhneet Virk, founder. Before Vision Managers: conversation design and research at Meta and CVS.